



**Uncovering Evidence: Evaluating People
& Circumstances**

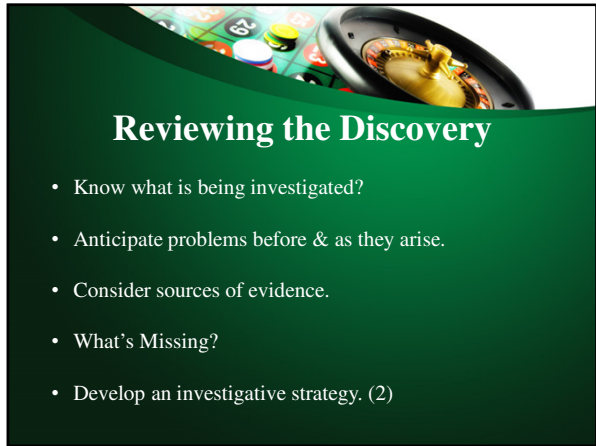
**Basic Strategies for Fact & Mitigation
Investigators**



**Basic Strategies for Fact & Mitigation
Investigators**

Introduction to New Cases

- Reviewing the Discovery
- Working with Attorneys
- Meeting the Client
- Chasing Leads
- Uncovering Physical Evidence
- Facts vs. Fiction
- Creating a Theme



Reviewing the Discovery

- Know what is being investigated?
- Anticipate problems before & as they arise.
- Consider sources of evidence.
- What's Missing?
- Develop an investigative strategy. (2)



Reviewing the Discovery

- Witnesses (Include the Street Committee)
- Relationships
- Inconsistent & Consistent Statements
- Places
- Evidence (Seen & Unseen, Tangible & Intangible).



Working with Attorneys

Collaborative Effort


- Expectations
- Communication
- Planning
- Trust
- Meeting of the Minds
- End Game



Meeting the Client


Establishing the Relationship

- Building a Rapport. (Stop, Look, & Listen).
- Client's Discovery vs. State's Discovery.
- Meeting your Client where he is?
- Reality vs. Fantasy.
- Telling the Client's Story.
- The End Game. (The Talk).




Chasing Leads

- Stop, Look, & Listen.
- Establishing the List.
- The Street Committee.
- Meet the Family. (Even if you have to find them).
- Chasing Ghost.
- The Ninth Hour.
- The Talk



Uncovering Evidence: Evaluating People & Circumstances

- Training, Training, Training!
- Instinct.
- Seek & You Might Find (Lucky you)
- The Pursuit of Witness
- You Didn't Hear It From Me!



Meeting of the Minds

- Establish the Facts vs. Fiction.
- Establish a time line.
- Combining the Investigative Strategy or Mitigation Theme with the Attorney's Strategy.
- Completing the Theme

